

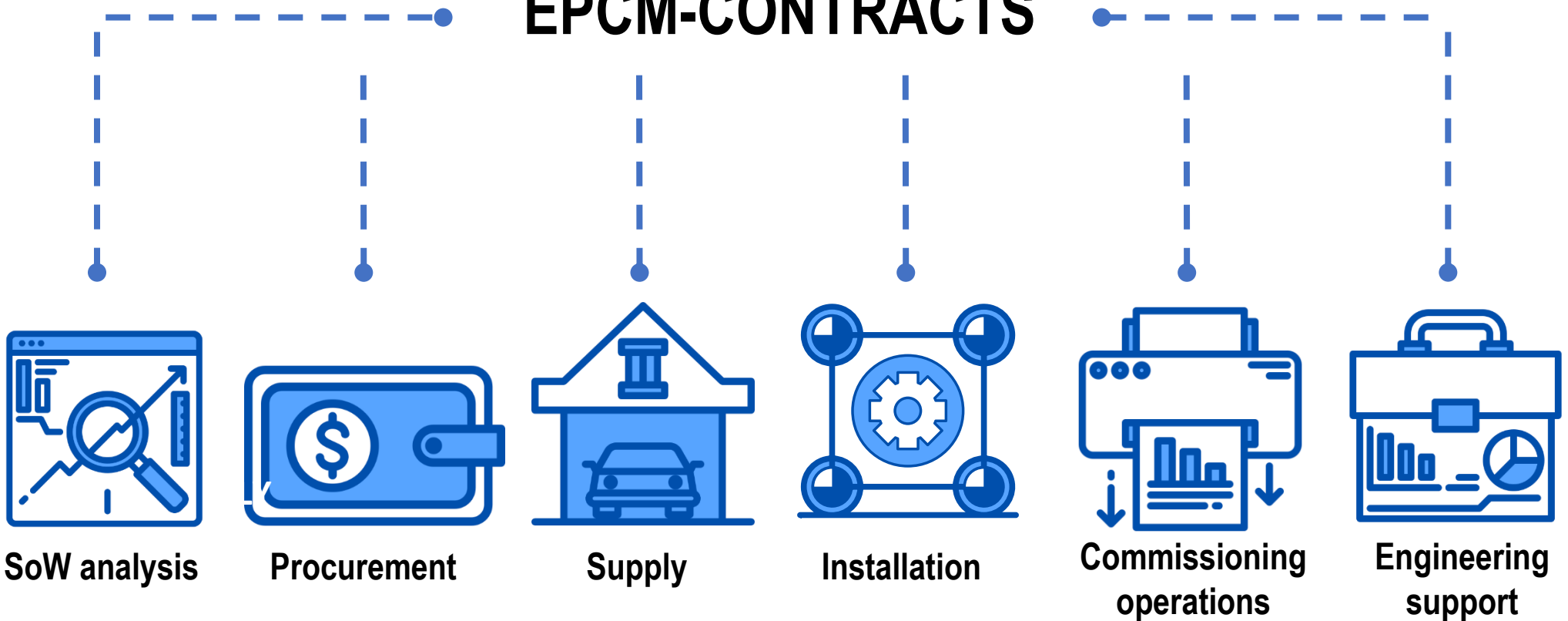


**READY-MADE SOLUTIONS
FOR DEVELOPMENT
OF YOUR BUSINESS**



Video Presentation of the Industrial
Warehouse Complex in Podolsk

EPCM-CONTRACTS



E (*Engineering*) - engineering and design; P (*Procurement*) - procurement and supplies; C (*Construction*) - assembly and installation; M (*Management*) - process management.

FAMA PROFI CENTRE

Modern industrial warehouse complex in Podolsk town



- 15 years of successful sales of BIOFA in 65 regions of Russia;
- central warehouse complex of category A with 3,000 pallet spaces in the town of Podolsk of the Moscow Region; additional logistics sites in Saint Petersburg, Yekaterinburg (category A, 24/7 access with no tonnage restriction);
- in-house production of paintwork materials with a capacity of 60 tonnes/month;
- guaranteed level of the warehouse stock balance;
- color-laboratory, programmed color matching, in-house coloristic system FAMA TINT;
- qualified team of engineering and technical specialists;
- pilot line for developing and testing technologies and the application of UV-materials with a capacity of 5,000 sq.m/month;
- in-house vehicle fleet, free delivery.



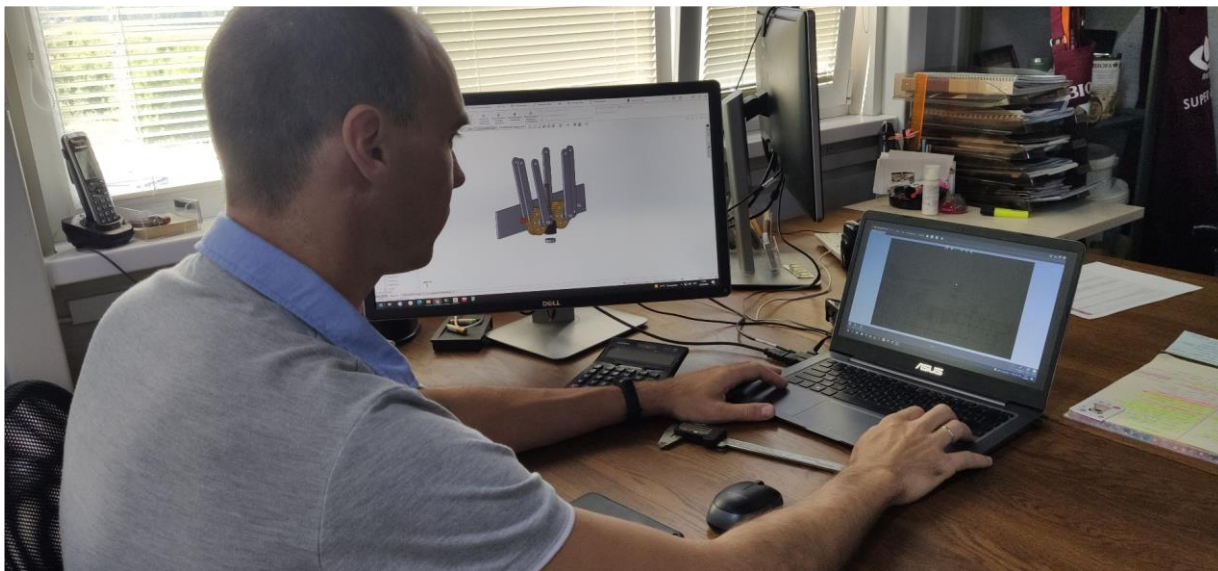
**Video Presentation of the Industrial
Warehouse Complex in Podolsk**



STATEMENT OF WORK ANALYSIS

Complexed turnkey solution

- ☑ qualified team of engineering and technical specialists and chemical-process engineers;
- ☑ in-house scientific research laboratory and color studio;
- ☑ modern laboratory equipment and professional software.



PROCUREMENT AND SUPPLY

Complexed turnkey solution



- ☑ selecting and purchasing equipment at domestic and global manufacturers in accordance with the SoW of the customer;
- ☑ complete customs clearance of export and import operations;
- ☑ transport logistics, in-house vehicle fleet.



INSTALLATION, COMMISSIONING OPERATIONS, ENGINEERING SUPPORT

- ☑ arrangement for installation and commissioning operations;
- ☑ selecting paintwork materials and application methods according to the customer's requirements;
- ☑ adaptation of the own-produced materials (correction of viscosity, color, glossiness, form of delivery) to the client's production tasks;
- ☑ full engineering support.



FAMA IDUSTRY CENTRE (FIC)

In-house production



- ✓ modern material and technical facilities;
- ✓ in-house scientific research laboratory;
- ✓ pilot line for the UV-materials application;
- ✓ incoming/outgoing quality control;
- ✓ ready-made process solutions for laminated flooring and parquet plants, furniture and toy manufacturers, and construction companies.



BIOFA IN THE WORLD

Natural oils and paints from Germany

The BIOFA production is marketed
in 27 countries of the world



FOR CONSTRUCTION COMPANIES AND FINISHER TEAMS



- 100% natural oils and paints BIOFA for wood, for interior and exterior operations (service life 8-10 years, renewal with no regrinding), successful sales over a period of 15 years in 65 regions of Russia and in CIS countries;



- own-produced primers for all substrate kinds;
- deaerated solvents for a vast scope of applications;



- high-quality own-produced acrylic paints FAMA PAINT for amenity and commercial spaces with a high or average traffic flow and operating load;



- ultra-matt and highly-resistant premium class interior paints from Germany FAMA DECOR;



СВОИ СКЛАДЫ
ТОВАРОВ ВСЕГДА В НАЛИЧИИ

A flexible discount system is effective for the partners. For more details, contact your personal manager.

FOR CONSTRUCTION COMPANIES AND FINISHER TEAMS

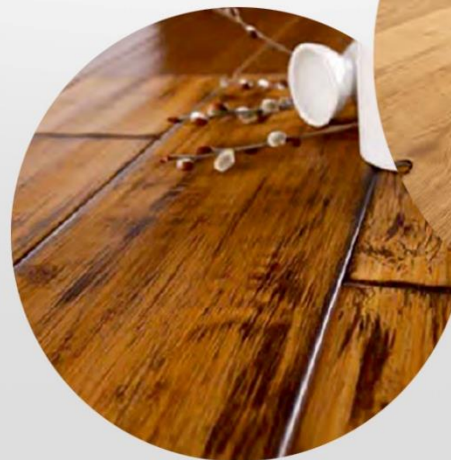
- time-proven solutions for painting timber;
- a perfect solution for working at country facilities; saving your client's and your time. First Russian mobile color studio. Color matching at the customer's facility, on-site coloring with any tint, immediate purchase processing;
- where necessary, on-site training for operation with our oils and paints;
- full service support and assessment of the work quality;
- coloring with any colors by international catalogs;
- delivery, goods available in stock.



FAMA PARQUET

Unique floor coatings

- ☑ in-house UV-line with a capacity of 5,000 sq.m/month;
- ☑ modern color studio, 300 ready-to-use unique designs;
- ☑ capability of paint color selection and matching by a pattern;
- ☑ development of exclusive design collections;
- ☑ individuality of a finished product;
- ☑ high quality of each component;
- ☑ entire batch with one design and color palette irrespective of the season.



FOR PARQUET PRODUCERS

We will raise the value of your substrate

- ☑ comprehensive industrial solutions to the set problems;
- ☑ high-quality and wear-resisting UV-products for parquet plants;
- ☑ innovative product – a two-component shrink-resistant UV-paste filler with a high fullness;
- ☑ water-soluble one-component varnishes with different glossiness;
- ☑ a special range of BIOFA natural oils for floor coatings;
- ☑ a capability of development of exclusive design collections according to the customer's SoW;
- ☑ BIOFA products for floor coating care and renovation;
- ☑ delivery, goods available in stock.



FOR LAMINATED FLOORING PRODUCERS

We will raise the value of your substrate

- ☑ easy to apply;
- ☑ quick-drying varnish for mini beveled edges;
- ☑ waterproof and chemically resistant;
- ☑ coloring with any tints according to the customer's SoW;
- ☑ easy to apply with the equipment of any type (vacuum, disc, etc.);
- ☑ filters do not stick together, low cleaning costs;
- ☑ low changeover expenses;
- ☑ delivery, goods available in stock.



ЛАК ДЛЯ МИНИФАСОК
ПРОИЗВОДСТВО ЛАМИНАТА

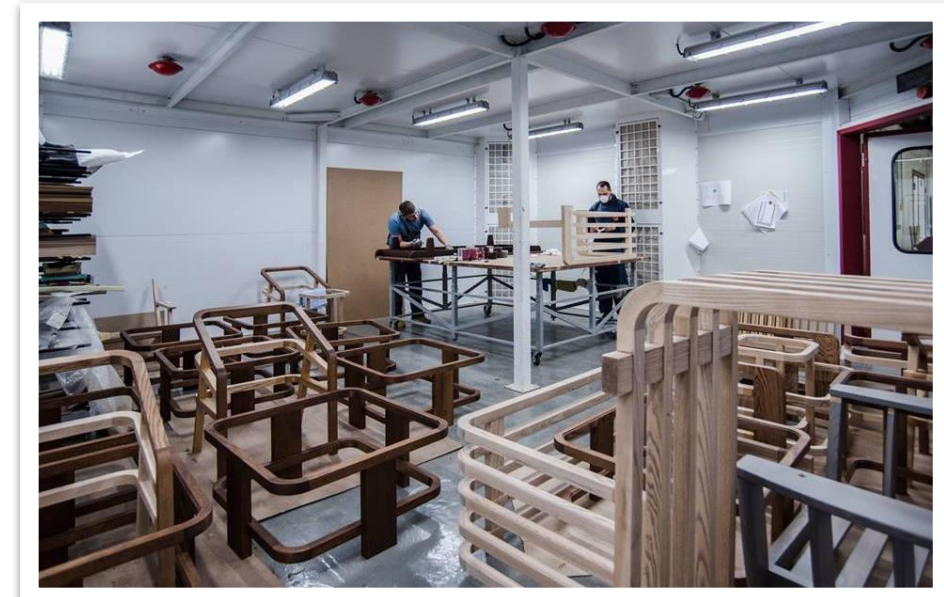
KLUMPP
COATINGS

FOR FURNITURE PRODUCERS

Ready-made solutions for any substrates



- ☑ a broad range of the products for protection and decorative finish of various species of wood;
- ☑ 2-component quick-drying natural oils;
- ☑ BIOFA Bianco oil to preserve the natural color of wood (no yellowing or darkening over time);
- ☑ wear-resistant hydro varnish with a high coverage rate, perfect for spraying application;
- ☑ development of the painting technologies according to the customer's SoW and productive capacities;
- ☑ full engineering support, training in the application methods, master classes at the manufacturing site;
- ☑ capability of development of the own color palette according to the customer's SoW.



FOR KIDS FURNITURE AND TOY MANUFACTURERS

Ready-made solutions for the most vivid and challenging tasks

- ☑ high-quality paints based on the natural raw materials, absolutely safe for the child health;
- ☑ the production is provided with the technical supervision reports as per DIN EN 71.3 and DIN EN 53160;
- ☑ ready-to-use and proven painting technologies, including the spraying application methods;
- ☑ full engineering support, training in the application methods, master classes at the manufacturing site and in our industrial warehouse complex in Podolsk town;
- ☑ capability of development of the exclusive color palette according to the client's SoW.

